

| MERNATION   |                 | Status  |  |    | M                         | embe | rship  |                   |   | _  |   | Re                    | ports                                  |   |                 | Finance            | LCIF                                       |
|---|-----------------|---|--|----|---------------------------|------|--|-------------------|---|--|---|-----------------------|--|---|-----------------|--------------------|--|
| Club Club<br>Number Name  | Charter<br>Date |   |  |    | YTD<br>Members<br>Dropped |      |  | Count 12          | Avg. length<br>of service<br>for dropped<br>members | Since  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | t Vice<br>Presiden<br>Reportec<br>**** | esident A<br>eported Re   |                 | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | s  |                           |      | If net los<br>is greate<br>than 20%<br>appears<br>in red | er<br>6           |   | If no repor<br>in 3<br>months<br>appears in<br>red | more that                               | an of<br>ar repeat    |  | Notes the<br>officers that<br>do not have<br>an active<br>Email | in 12<br>months |                    |  |
| Clubs less than two years old   |                 |   |  |    |                           |      |  |                   |   |  |   |                       |  |   |                 |                    |  |
| 136674 Cuenca English   | 11/07/2018      | Active  | 41   | 11 | 9                         | 2    | 5.13%  | 6 28              | 1   | 0  |   | 2                     |  |   | 0               |                    | \$100.00                                   |
| 134816 Daule Centenario   | 05/31/2018      | Active(1)   | 21   | 4  | 5                         | -1   | -4.55%   | 6 22              | 1   | 0  |   | 2                     |  | S,M,SC  | 1               |                    |  |
| 136568 La Libertad-Guancavilca  | 05/22/2019      | Status Quo(1)   | 15   | 0  | 6                         | -6   | -28.57%  | 6 0               | 1   | 0  |   | 2                     |  | SC  | 4               | 90+ Days           |  |
| 138301 Pedro Carbo Canton   | 06/18/2019      | Active(1)   | 10   | 0  | 11                        | -11  | -52.38%  | 6 0               | 1   | 1  |   | 2                     |  | T,MC,SC   | N/R             |                    |  |
| 135001 Playas Alerta  | 06/20/2018      | Active  | 24   | 6  | 4                         | 2    | 9.09%  | 6 33              | 1   | 0  |   |                       |  | MC,SC   | 2               |                    |  |
| Clubs more than two years of  | d               |   |  |    |                           |      |  |                   |   |  |   |                       |  |   |                 |                    |  |
| 16136 BALZAR  | 06/28/1964      | Active  | 25   | 0  | 0                         | 0    | 0.00%  | 6 25              |   | 0  |   |                       | R                                      | M,MC,SC   | 1               |                    |  |
| Exc Award (,06/30/17,06/30/18)<br>66599 CATAMAYO                          | 09/16/2002      | Cancelled(8*)   | 0  | 0  | 30                        | -30  | -100.00%   | <b>6</b> 32       | 10  | 1  |   | None                  |  |   | 13              | 90+ Days           |  |
| Exc Award (,06/30/18)<br>16141 CUENCA                                     | 03/18/1951      | Cancelled(8*)   | 0  | 0  | 18                        | -18  | -100.00%   | <mark>6</mark> 18 | 19  | 1  |   | None                  | N                                      |   | 16              | 90+ Days           |  |
| Exc Award (,06/30/18)<br>16142 DAULE                                      | 02/10/1953      | Active  | 34   | 7  | 7                         | 0    | 0.00%  | % 34              | 8   | 0  |   | 2                     | N                                      |   | 1               |                    |  |
| Exc Award (,06/30/18)<br>64806 EL TRIUNFO                                 | 11/30/2001      | Active  | 12   | 0  | 0                         | 0    | 0.00%  | 6 13              |   | 0  |   |                       | N                                      | T,M,MC,SC   | 13              |                    |  |
| Exc Award (,06/30/18)<br>16144 ELOY ALFARO                                | 06/04/1966      | Active  | 25   | 0  | 0                         | 0    | 0.00%  | 6 25              |   | 12   |   | 4                     | N                                      | M,VP,MC,SC  | 12              |                    |  |
| Exc Award (,06/30/18)<br>16147 GUAYAQUIL                                  | 06/17/1946      | Active  | 35   | 0  | 0                         | 0    | 0.00%  | % 35              |   | 19   | 1                                       | None                  | N                                      |   | 21              |                    |  |
| Exc Award (,06/30/18)<br>41984 GUAYAQUIL ALBONORESTE                      | 11/22/1982      | Active  | 25   | 0  | 0                         | 0    | 0.00%  | % 34              |   | 3  |   |                       | N                                      | VP,MC,SC  | 6               |                    |  |
| 32685 GUAYAQUIL ALBORADA  | 08/17/1976      | Active  | 22   | 0  | 5                         | -5   | -18.52%  | 6 27              | 3   | 3  |   | 2                     |  | S,M,VP,MC,SC  | 15              |                    |  |
| 16148 GUAYAQUIL ATARAZANA   | 09/24/1968      | Active(2)   | 13   | 0  | 0                         | 0    | 0.00%  | 6 14              |   | 2  |   | 4                     | R                                      | M,MC,SC   | 24+             |                    |  |
| 118446 GUAYAQUIL BOSQUES DE LA<br>COSTA<br>Exc Award (,06/30/16,06/30/17) | 12/12/2012      | Active  | 18   | 0  | 0                         | 0    | 0.00%  | % 25              |   | 1  |   |                       | R                                      |   | 1               |                    |  |
| 47681 GUAYAQUIL EL FORTIN   | 08/26/1987      | Active(1)   | 11   | 0  | 5                         | -5   | -31.25%  | <mark>6</mark> 16 | 20  | 1  |   | 3                     | Ν                                      | S,M,VP,MC,SC  | 24+             |                    |  |
| Exc Award (,06/30/18)   |                 |   |  |    |                           |      |  |                   |   |  |   |                       |  |   |                 |                    |  |



| CONTERNATIONAL S   |                 | Status  | -  |          | M                         | embe | rship  |            |   |  |   |                       | Finance                              | LCIF                         |  |                    |  |
|--|-----------------|---|--|----------|---------------------------|------|--|------------|---|--|---|-----------------------|--------------------------------------|------------------------------|--|--------------------|--|
| Club Club<br>Number Name   | Charter<br>Date |   |  | /lembers | YTD<br>Members<br>Dropped |      | Net  | Count 12   | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***               | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>Presiden<br>Reported<br>**** |                              | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | 6        |                           |      | If net loss<br>is greater<br>than 20%<br>appears<br>in red | r<br>6     |   | If no repo<br>in 3<br>months<br>appears i<br>red | more tha                                | r repeat<br>in terms  |                                      | officers that<br>do not have |  |                    |  |
| 31194 GUAYAQUIL GUAYAS   | 09/19/1975      | Active  | 28   | 1        | 6                         | -5   | -15.15%  | 6 24       | 2   | 0  |   |                       | N                                    |                              | 0  |                    |  |
| Exc Award (,06/30/17)  |                 |   |  |          |                           |      |  |            |   |  |   |                       |                                      |                              |  |                    |  |
| 66531 GUAYAQUIL KENNEDY  | 07/05/2002      | Active  | 21   | 3        | 1                         | 2    | 10.53%   | 6 19       | 1   | 0  |   | 2                     | Ν                                    | T,VP,MC,SC                   | 1  |                    |  |
| Exc Award (,06/30/17)  |                 |   | (  |          |                           |      |  |            |   |  |   |                       |                                      |                              |  |                    |  |
| 16154 GUAYAQUIL LA CHALA   | 06/18/1973      | Active(1)   | 15   | 0        | 0                         | 0    | 0.00%  | 6 15       |   | 5  |   |                       | R                                    | M,VP,MC,SC                   | 11   |                    |  |
| 45896 GUAYAQUIL LOS ESTEROS                                      | 03/14/1986      | Active(1)   | 17   | 0        | 0                         | 0    | 0.00%  | 6 20       |   | 0  |   | 2                     |                                      | S,T,M,VP,MC<br>SC            | 9  |                    |  |
| 82295 GUAYAQUIL NORTE  | 05/12/2004      | Active  | 12   | 0        | 1                         | -1   | -7.69%   | 6 15       | 2   | 1  |   | 3                     | N                                    | M,VP,MC,SC                   | 13   |                    |  |
| Exc Award (,06/30/18)  |                 |   |  |          |                           |      |  |            |   |  |   |                       |                                      |                              |  |                    |  |
| 47645 GUAYAQUIL PERLA DEL<br>PACIFICO<br>Exc Award (,06/30/17)   | 07/01/1987      | Active  | 21   | 0        | 2                         | -2   | -8.70%   | 6 25       | 2   | 1  |   |                       | Ν                                    | T,M                          | 4  |                    |  |
| 78073 GUAYAQUIL PUERTO AZUL                                      | 02/27/2004      | Active  | 27   | 10       | 4                         | 6    | 28.57%   | 6 20       | 6   | 0  |   |                       |                                      | VP,MC                        | 1  |                    |  |
| Exc Award (,06/30/18)<br>16155 GUAYAQUIL ROCAFUERTE              | 06/22/1969      | Active  | 85   | 0        | 2                         | -2   | -2.30%   | 6 89       | 2   | 1  |   | 2                     | N                                    | MC,SC                        | 1  |                    |  |
| Exc Award (,06/30/17)  | 04/05/2004      | <b>A</b> - 45   |  |          |                           |      |  | , <u> </u> |   |  |   | •                     |                                      | M,MC,SC                      |  |                    |  |
| 78675 GUAYAQUIL SIMON BOLIVAR                                    |                 | Active  | 32   | 1        | 0                         | 1    | 3.23%  |            |   | 0  |   | 2                     | Ν                                    |                              | 3  |                    |  |
| 82968 GUAYAQUIL UNIVERSITARIO                                    | 06/28/2004      | Active(2)   | 17   | 0        | 0                         | 0    | 0.00%  | 6 17       |   | 2  |   | 2                     | Ν                                    | M,VP,MC,SC                   | 0  |                    |  |
| Exc Award (,06/30/18)<br>121446  Guayaquil Universitario Estatal | 02/26/2014      | Active  | 15   | 0        | 0                         | 0    | 0.00%  | 6 8        |   | 0  |   |                       |                                      | MC                           | 0  |                    |  |
| 123682 Guayaquil Urdenor   | 12/02/2014      | Active  | 20   | 2        | 2                         | 0    | 0.00%  | 6 20       | 1   | 1  |   |                       |                                      | S,MC,SC                      | 1  |                    |  |
| 16156 GUAYAQUIL URDESA   | 10/28/1968      | Active  | 89   | 7        | 2                         | 5    | 5.95%  | 6 92       | 3   | 1  |   |                       | Ν                                    | SC                           | 0  |                    |  |
| Exc Award (,06/30/17)  |                 |   | ĺ  |          |                           |      |  |            |   |  |   |                       |                                      |                              |  |                    | )  |
| 33034 GUAYAQUIL URDESA NORTE                                     | 11/30/1976      | Active  | 20   | 0        | 1                         | -1   | -4.76%   | 6 21       | 9   | 6  |   | 2                     | Ν                                    |                              | 0  |                    |  |
| 124798 Guayaquil-Luz y Progreso                                  | 05/11/2015      | Active  | 14   | 0        | 0                         | 0    | 0.00%  | 6 14       |   | 15   |   | 2                     |                                      | S,T,M,VP,MC<br>SC            | 24+  |                    |  |
| 16157 HUAQUILLAS   | 05/16/1970      | Active  | 35   | 0        | 3                         | -3   | -7.89%   | 6 38       | 20  | 2  |   | 2                     | R                                    | M,MC,SC                      | 9  |                    |  |
| Exc Award (,06/30/18)  |                 |   | 1  |          |                           |      |  |            |   |  |   |                       |                                      |                              |  |                    |  |
| 16162 LOJA   | 12/15/1950      | Active(1)   | 37   | 0        | 4                         | -4   | -9.76%   | 6 34       | 7   | 0  |   | 3                     | Ν                                    | M,VP,MC,SC                   | 1  |                    |  |
| 46037 LOMAS DE SARGENTILLO                                       | 04/25/1986      | Active  | 22   | 3        | 0                         | 3    | 15.79%   | 6 19       |   | 0  |   | 2                     | R                                    | VP                           | 5  |                    |  |
| Exc Award (,06/30/18)<br>16164 MACHALA                           | 12/10/1962      | Active  | 73   | 17       | 11                        | 6    | 8.96%  | 6 74       | 9   | 1  |   |                       |                                      | MC                           | 0  |                    |  |



| RNATIONA-   |                 | Status  | -  |   | M                         | embe | rship   |              |   | Reports   |   |                       |                                       |                             |  |                    |  |
|---|-----------------|---|--|---|---------------------------|------|---|--------------|---|---|---|-----------------------|---------------------------------------|-----------------------------|--|--------------------|--|
| Club Club<br>Number Name                                      | Charter<br>Date |   | Current<br>Member I<br>Count                   |   | YTD<br>Members<br>Dropped |      |   | Count 12     | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported<br>**** |                             | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | s |                           |      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r<br>ó       |   | If no repo<br>in 3<br>months<br>appears in<br>red | more tha                                | r repeat              |                                       | officers tha<br>do not have |  |                    |  |
| Exc Award (,06/30/17,06/30/18)                                | 44404040        | A 11  |  | _ |                           |      |   |              |   |   |   |                       |                                       | SC                          |  |                    | ļ  |
| 16166 MILAGRO   | 11/18/1946      | Active  | 57   | 5 | 1                         | 4    | 7.55%   |              | 0   | 0   |   | 2                     | Ν                                     | 00                          | 2  |                    |  |
| 25161 Milagro Ecuavida  | 06/23/2015      | Active  | 15   | 1 | 1                         | 0    | 0.00%   | 6 24         | 2   | 0   |   |                       |                                       |                             | 1  |                    |  |
| Exc Award (,06/30/18)<br>17112 MILAGRO MELVIN JONES           | 06/19/2012      | Active  | 58   | 5 | 0                         | 5    | 9.43%   | 6 53         |   | 0   |   |                       | N                                     | VP                          | 0  |                    |  |
| Exc Award (,06/30/18)   | 00/00/00/7      |   |  |   |                           |      |   |              |   |   |   |                       |                                       | P,M,VP                      |  |                    | ļ  |
| 31386 Palestina del Centenario                                | 06/30/2017      | Active(2)   | 11   | 0 | 0                         | 0    | 0.00%   |              |   | 1   |   |                       |                                       | Г ,IVI, V Г                 | 2  |                    |  |
| 58827 PASAJE DE LAS NIEVES                                    | 11/06/1996      | Active  | 21   | 2 | 3                         | -1   | -4.55%  | 6 25         | 2   | 0   |   |                       |                                       |                             | 2  |                    |  |
| Exc Award (,06/30/18)   | 05/00/0045      | <b>A</b> - 45   |  |   |                           |      |   | , . <u> </u> |   |   |   |                       |                                       | T,M,MC,SC                   |  |                    |  |
| 24797 Playas  | 05/22/2015      | Active  | 24   | 6 | 0                         | 6    | 33.33%  |              |   | 1   |   |                       |                                       |                             | 0  |                    | \$200.00                                   |
| 78907 PUERTO BOLIVAR  | 04/15/2004      | Active  | 24   | 0 | 1                         | -1   | -4.00%  | 6 27         | 1   | 1   |   |                       | Ν                                     | Μ                           | 0  |                    |  |
| Exc Award (,06/30/17,06/30/18)<br>16180 Salinas - La Libertad | 11/09/1946      | Active  |  | 0 | 0                         | 0    | 4.050   | 40           | 2   |   |   |                       | N                                     | M,SC                        | 0  |                    |  |
| 38610 SALINAS COSTA AZUL                                      |                 |   | 44   | 0 | 2                         | -2   | -4.35%  |              | 3   |   |   |                       | Ν                                     | S,VP                        | 0  |                    |  |
|   | 06/09/1980      | Active  | 20   | 2 | 0                         | 2    | 11.11%  |              |   | 0   |   |                       |                                       | 0,11                        | 0  |                    |  |
| 22662 Salinas Ecuavida  | 06/30/2014      | Active  | 12   | 0 | 0                         | 0    | 0.00%   | 6 13         |   | 0   |   |                       |                                       |                             | 1  |                    |  |
| 11130 SAN FRANCISCO DE<br>MILAGRO<br>Exc Award (,06/30/18)    | 05/20/2011      | Active(1)   | 16   | 0 | 9                         | -9   | -36.00%   | 6 29         | 4   | 1   |   |                       | Ν                                     | M,MC                        | 1  |                    |  |
| 29287 Santa Elena Sumpa                                       | 11/09/2016      | Active  | 15   | 0 | 5                         | -5   | -25.00%   | 6 21         | 3   | 0   |   | 2                     |                                       | M,MC,SC                     | 2  |                    | ľ  |
| 64627 SANTA LUCIA   | 08/08/2001      | Active  | 12   | 1 | 0                         | 1    | 9.09%   | 6 11         |   | 3   |   | 5                     | N                                     | MC,SC                       | 23   |                    |  |
| Exc Award (,06/30/18)   |                 |   |  |   |                           |      |   |              |   |   |   |                       |                                       |                             |  |                    |  |
| 88810 SANTIAGO DE GUAYAQUIL                                   | 06/28/2005      | Active(1)   | 16   | 2 | 0                         | 2    | 14.29%  | 6 15         |   | 1   |   | 2                     | N                                     | P,T,M,VP,MC<br>SC           | 11   |                    |  |
| Exc Award (,06/30/18)   |                 |   |  |   |                           |      |   |              |   |   |   |                       |                                       | 00                          |  |                    |  |
| 16188 VELASCO IBARRA EL<br>EMPALME                            | 08/07/1968      | Active  | 19   | 1 | 2                         | -1   | -5.00%  | 6 20         | 28  | 0   |   | 2                     | Ν                                     | S,M,VP                      | 2  |                    |  |
| 46580 VICENTE PIEDRAHITA<br>NOBOL<br>Exc Award (,06/30/18)    | 10/06/1986      | Active  | 20   | 0 | 0                         | 0    | 0.00%   | 6 20         |   | 4   |   | 2                     |                                       | M,MC,SC                     | 7  |                    |  |
| 15817 YAGUACHI NUEVO  | 01/09/2012      | Active  | 16   | 0 | 0                         | 0    | 0.00%   | 6 20         |   | 1   |   |                       | N                                     | M,VP,MC,SC                  | 1  |                    |  |
| 64816 ZAMORA  | 12/04/2001      | Active  | 25   | 1 | 1                         | 0    | 0.00%   |              | 1   | 0   |   |                       | N                                     | М                           | 13   |                    |  |
| Exc Award (,06/30/18)   |                 | , 104110  |  |   |                           | U    | 0.007   | ~ 20         | 1   | ľ   |   |                       |                                       |                             | 10   |                    | l  |



| TERNATIONAL              |                 | Status  |  | Membe | ership  |              |   |  |   | Rep                   | oorts                                 |  | Finance | LCIF                                       |
|--------------------------|-----------------|---|--|-------|---|--------------|---|--|---|-----------------------|---------------------------------------|--|---------|--|
| Club Club<br>Number Name | Charter<br>Date |   | Current YTD<br>Member Members<br>Count Added   |       | Net   | Count 12     | Avg. length<br>of service<br>for dropped<br>members | Since<br>Last                                      | Last  | President<br>Rotation | Vice<br>President<br>Reported<br>**** | Months<br>Since Last<br>Activity<br>Report ***   | Account | Donations<br>for current<br>Fiscal<br>Year |
|                          |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |       | If net los<br>is great<br>than 20<br>appear<br>in red | er<br>%<br>s |   | If no repor<br>in 3<br>months<br>appears in<br>red | t When<br>more tha<br>one yea<br>n appears i<br>red | n of<br>r repeat      | c<br>d                                | Notes the If no report<br>officers that in 12<br>lo not have months<br>an active appears in<br>Email red |         |  |

Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Numbe |              | Club<br>Name |        |       | harter<br>Date |     | Current<br>Status* |                           | Cancellation<br>Date                |  |  |             |                      |   |  |      |   |                   |                |  |
|---------------|--------------|--------------|--------|-------|----------------|-----|--------------------|---------------------------|-------------------------------------|--|--|-------------|----------------------|---|--|------|---|-------------------|----------------|--|
| 134130        | Guaya        | quil Profes  | onales | 04/   | 06/2018        | Ca  | ncelled(           | (8*)                      | 12/31/2018                          |  |  |             |                      |   |  |      |   |                   |                |  |
| Clubs         | New<br>Clubs |              | Club   |       |                |     |                    | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less tha<br>20<br>members | n MMR<br>in | Officer<br>Report in | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo |      |   | Cancelled<br>Club | Lost<br>Due to | % of Clubs<br>Cancelled for<br>Non-Financial<br>on Reasons |
| 52            | 0            | 2            | -2     | 1,356 | 98             | 164 | -66                | -4.64%                    | 5 1,428                             | 26                                     | 40%  | 17%         | 2%                   | 2%  | 1                                      | 100% | 2 | 43                | 48             | -50%   |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.